

# Northwestern | Kellogg

March 2025

Professor [Sean Higgins](#) is looking to hire a full-time Research Assistant, based in Chile or remote. We are collaborating with Comisión para el Mercado Financiero (CMF), the Chilean financial regulator, to better understand how a price comparison tool for consumer loans affects search, negotiation, and loan terms. The project is joint with Dr. Erik Berwart (CMF), Dr. Sheisha Kulkarni (University of Virginia) and Dr. Santiago Truffa (Universidad de los Andes, Chile). The project combines large administrative data sets with a randomized controlled trial (RCT). A paper draft is available [here](#).

The ideal candidate is fluent in both English and Spanish with a strong academic record, a bachelor's or master's degree, experience performing statistical analyses in R, and interest in going on to a PhD program in economics, finance, or public policy. If based in Chile, the RA would have the option of having an office at the ESE Business School at Universidad de los Andes in Santiago. Previous research assistants that have worked with Professor Higgins have been accepted to PhD programs at top universities including Berkeley, Harvard, MIT, Northwestern, NYU, Stanford, and Yale.

Research duties include:

- Performing statistical analyses on large data sets, primarily using R. Python and Stata are also useful.
- Designing and running experiments.
- Writing up results for presentations and publications.
- Conducting literature reviews.

If interested, please send an email as soon as possible to Jessica Montgomery at [Jlc8af@virginia.edu](mailto:Jlc8af@virginia.edu) with the subject line "Chile RA Application." Please include the following as part of your application:

- A one-page cover letter describing your career or academic goals, your experience with economic research (e.g., as a research assistant or your senior thesis), and a description of your programming background.
- One or two scripts (i.e. files with programming code) that you have written to analyze data in R, as well as Python or Stata if applicable.
- A current CV.
- Your undergraduate (and graduate if applicable) GPA.

Applications will be reviewed on a rolling basis. The starting date is flexible any time between now and summer 2025.